### The Keirsey Temperament Sorter

- 1. At a party do you
  - (a) interact with many, including strangers(b) interact with a few people you know well
- Are you more

   (a) realistic than speculative
   (b) speculative than realistic
- 3. Is it worse to(a) be someone who likes variety and new ideas(b) be someone who likes predictable routine
- 4. Are you more impressed by(a) principles(b) emotions
- Are you more drawn towards the

   (a) convincing
   (b) touching
- 6. Do you prefer to work(a) on a schedule with a deadlines(b) whenever you are inspired to work
- 7. Do you tend to chose(a) rather carefully(b) somewhat impulsively
- 8. At parties do you(a) stay late, with increasing energy(b) leave early, with decreasing energy
- 9. Are you more attracted to(a) practical people(b) imaginative people
- 10. Are you more interested in(a) what is actual(b) what is possible
- 11. In judging others are you more swayed by(a) laws than circumstances(b) circumstances than laws
- 12. In approaching others is your inclination to be somewhat(a) objective(b) personal
- 13. Are you more(a) punctual(b) leisurely
- 14. Does it bother you having things(a) incomplete(b) completed
- 15. In your social groups do you(a) keep abreast of other's happenings(b) get behind on the news
- 16. In doing ordinary things are you more likely to(a) do it the usual way(b) do it your own way
- 17. Writers should
  - (a) "say what they mean and mean what they say"(b) express things more by use of analogy
- 18. Which appeals to you more(a) consistency of thought(b) harmonious human relationships
- 19. Are you more comfortable in making
  - (a) logical judgments(b) value judgments

- 20. Do you want things(a) settled and decided(b) unsettled and undecided
- 21. Would you say you are more(a) serious and determined(b) easy-going
- 22. In phoning do you(a) rarely think about what you will say(b) rehearse what you'll say
- 23. Facts(a) are valuable in themselves(b) are useful because they illustrate principles
- 24. Are visionaries(a) somewhat annoying(b) rather fascinating
- 25. Are you more often(a) a cool-headed person(b) a warm-hearted person
- 26. Is it worse to be(a) unjust(b) without mercy for others
- 27. Should one usually let events occur(a) by careful selection and choice(b) randomly and by chance
- 28. Do you feel better about(a) having purchased something(b) having the option to buy something
- 29. In company do you(a) initiate the conversation(b) wait to be approached
- 30. Common sense is(a) rarely mistaken(b) frequently mistaken and unreliable
- 31. Children often do not(a) make themselves useful enough(b) exercise their fantasy enough
- 32. In making decision do you feel more comfortable
  - with
  - (a) standards
  - (b) feelings
- 33. Are you more(a) firm than gentles(b) gentle than firm
- 34. Which is more admirable:(a) the ability to organize and be methodical(b) the ability to adapt and adjust quickly
- 35. Do you put more value on what is(a) definite(b) open-ended
- 36. Does new and non-routine interaction with others(a) stimulate and energize you(b) leave you feeling tied
- 37. Are you more frequently(a) a practical sort of person(b) a fanciful sort of person
- 38. Are you more likely to(a) see how others are useful(b) see how others see

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- 39. Which is more satisfying:(a) to discuss an issue thoroughly(b) to arrive at agreement on an issue
- 40. Which rules your more: (a) your head
  - (b) your heart
- 41. Are you more comfortable with work that is(a) contracted and agreed upon(b) done on a casual basis
- 42. Do you tend to look for(a) the orderly(b) whatever turns up
- 43. Do you prefer(a) many friends with brief contact(b) a few friends with more lengthy contact
- 44. Which has more value for you?
  - (a) Accurate facts
  - (b) Theoretical principles
- 45. Are you more interested in(a) production and distribution(b) design and research
- 46. Which is more of a compliment:(a) "That person is very logical"(b) "That person is gentle and caring"
- 47. Which do you value most in yourself?(a) being unwavering(b) being devoted
- 48. Do you more often prefer the(a) final and unalterable statement(b) tentative and preliminary statement
- 49. Are you more comfortable(a) after a decision(b) before a decision
- 50. Do you(a) speak easily and at length with strangers(b) find little to say to strangers
- 51. Are you more likely to trust your(a) experience(b) hunch
- 52. Do you feel(a) more practical than creative
  - (b) more creative than practical
- 53. Which person is more to be complimented: one of(a) clear reason(b) strong feeling
- 54. Are you inclined more to be (a) fair minded
  - (b) sympathetic

- 55. Is it preferable mostly to(a) make sure things are arranged(b) just let things happen
- 56. In relationships should most things be(a) renegotiable(b) random and circumstantial
- 57. When the phone rings do you(a) hasten to get it first(b) hope someone else will answer
- 58. Do you prize more in yourself(a) a strong sense of reality(b) a vivid imagination
- 59. Are you drawn more to(a) fundamentals(b) overtones and nuance
- 60. Which seems the greatest error(a) to be too passionate(b) to be too objective
- 61. Do you see yourself as basically(a) hard-headed(b) soft-hearted
- 62. Which situation appeals to you more:(a) the structured and scheduled(b) the unstructured and unscheduled
- 63. Are you a person that is more(a) organized than playful(b) playful than organized
- 64. Are you more inclined to be(a) easy to approach(b) somewhat reserved
- 65. In writings do you prefer(a) the more literal(b) the more figurative
- 66. Is it harder for you to(a) identify with others(b) utilize others
- 67. Which do you wish more for yourself(a) clarity of reason(b) strength of compassion
- 68. Which is the greater fault:(a) being indiscriminate(b) being critical
- 69. Do you prefer the(a) planned event(b) unplanned event
- 70. Do you tend to be more(a) deliberate than spontaneous(b) spontaneous than deliberate

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		1	1			1			1			1			1					
	а	b		a	b		а	b		а	b		а	b		a	b		a	b
1			2			3			4			5			6			7		
8			9			10			11			12			13			14		
15			16			17			18			19			20			21		
22			23			24			25			26			27			28		
29			30			31			32			33			34			35		
36			37			38			39			40			41			42		
43			44			45			46			47			48			49		
50			51			52			53			54			55			56		
57			58			59			60			61			62			63		
64			65			66			67			68			69			70		
	1	2		3	4		3	4		5	6		5	6		7	8		7	8
							3	4					5	6					7	8
			1						1											
	1	2					3	4					5	6					7	8
	Е	Ι					S	Ν					Т	F					J	Р

# **Answer Sheet**

Enter a check for each answer in the column for a or b.

### **Directions for scoring**

- 1. Add down so that the total number of "a" answers is written in the box at the bottom of each column (see next page for illustration). Do the same for the "b" answers you have checked. Each of the 14 boxes should have a number in it.
- 2. Transfer the number in box No. 1 of the answer sheet to box No. 1 below the answer sheet. Do this for box No. 2 as well. Note, however, that you must have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.
- 3. Now you have four pairs of numbers. Circle the letter below the larger of each pair. You have now identified your "type." It should be one of the following:

INFP	ISFP	INTP	ISTP
ENFP	ESFP	ENTP	ESTP
INFJ	ISFJ	INTJ	ISTJ
ENFJ	ESFJ	ENTJ	ESTJ